



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

May 15, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$80,547	33
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$34,451	12
Lemar, Mike	Sunshine State Agency	\$30,443	14
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Tim	Health Coverage Solutions	\$27,492	6
AmeriLife		\$25,747	24
Hatton, Catherine E.	Long Island Insurance Solutions	\$22,726	20
Shackelford, Edward L.	The Assurance Group, Inc.	\$19,113	8
Barta, Devin M.	Barta Insurance Agency	\$18,767	5
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$17,860	7
Concklin, Ron	Rosenberg-Concklin, Inc.	\$16,317	10
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$13,343	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$11,890	8
Wroblewski, Robert M.	SOS Insurance Group	\$11,064	6
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$10,968	2
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$10,908	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$10,559	1
Silver Producers (\$5,000 - \$10,000)			
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$9,178	3
Clark, John W.	Senior Solutions Insurance Agency	\$8,841	7
Futurity First Insurance Group, Inc.		\$8,388	3
Mednick, Scott E.	Professional Insurance Systems of Florida	\$8,316	6
Rodriguez, Carmen A.	Landers-Stein & Associates	\$8,231	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$7,794	3
Cleveland, Keith E.	Cleveland Insurance Agency	\$7,536	1
Alan, Stuart	Senior Care Insurance Center	\$6,300	2
Zion, Joseph S.	Zion Insurance Agency	\$6,300	1
Burke, April L.	Burke Insurance Agency	\$6,288	2
Collin, Jocelyne	Collin Insurance Agency	\$5,874	1
Schwartz, Scott J.	Insurance Protection Services	\$5,820	1
Valery, Albert L.	Valery Insurance Agency	\$5,688	1
American Eagle Consultants, Inc.		\$5,088	6
Judah, Charles G.	MSIS, Inc.	\$5,087	1



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Bronze Producers (\$2,500 - \$5,000)

Landis, Mark S.	Metro Insurance & Financial Services	\$4,928	3
Jacobson, Sandy A.	Jacobson Insurance Agency	\$4,608	1
Jones, John A.	Jones Insurance Agency	\$4,608	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$4,548	1
Maisto, Stephen	Senior Health Solutions	\$4,464	4
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,428	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,331	2
Duryea, Don B.	Duryea Insurance Agency	\$4,140	3
Lobdell, Deborah H.	Lobdell Insurance Agency	\$4,056	2
Hoyek, Pete N.	Hoyek Insurance Agency	\$4,008	1
Pacheco, Gustavo	Pacheco Insurance Agency	\$3,996	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,972	2
Forkman, Elaine T.	R & E Marketing Assoc., Inc.	\$3,849	1
Olguin, Loren A.	Olguin Insurance Agency	\$3,828	2
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$3,708	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,659	1
Paul Berger Insurance Agency, Inc.		\$3,264	1
Adelson, Andy G.	Adelson Insurance Agency	\$3,108	1
White, Raymond E. Jr.	White Insurance Agency	\$3,084	1
Fields, John C.	Fields Insurance Agency	\$2,927	1
Norgard, Chad M.	Norgard Insurance Group	\$2,927	1
Snow, Audrey	Snow Insurance Agency	\$2,927	1
Graham, Carter	Shoreline Financial	\$2,844	1
Morris, Alan	Morris Insurance Agency	\$2,844	1
Zimny, Robert S.	Zimny Insurance Agency	\$2,844	1
Faust, Martin W.	Faust Insurance Agency	\$2,759	1
Peters, Dave L.	Peters Insurance Agency	\$2,736	1
Bowes, Richard	Bowes Insurance Agency	\$2,592	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

May 15, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Rush, Francine	\$14,196	Ottovegio, Xiomara	\$10,668
Ahlbum, Tim	\$13,008	Sakharoff, Richard D.	\$10,559
Sheldon, Paul, CLU, ChFC	\$10,908	Sachs, Kerry	\$10,188
Barta, Devin M.	\$10,704		

Silver Producers (\$5,000 - \$10,000)

McKnight, Robert J.	\$9,779	Dewalt, Geri B.	\$5,688
Cleveland, Keith E.	\$7,536	Savage, Gina	\$5,430
Zion, Joseph S.	\$6,300	Costanzo, Nicholas P.	\$5,218
Haft, Gary S.	\$6,120	Roberts, Horace A. III	\$5,087
Hatton, Catherine E.	\$5,880	Lissarague, Vidal	\$5,039
Collin, Jocelyne	\$5,874	Simpkins, Mark A.	\$5,031
Schwartz, Scott J.	\$5,820		

Bronze Producers (\$2,500 - \$5,000)

Feltingoff, Eleanor	\$4,956	Vickers, Jordan	\$3,107
Kempler, Gary S.	\$4,800	White, Raymond E. Jr.	\$3,084
Unsell, Rhona S.	\$4,608	Minervini, Debra A.	\$3,024
Fingeret, Benjamin W.	\$4,548	Henderson, Mary L.	\$3,000
Green, Maria L.	\$4,068	Douglas, Bonnie R.	\$2,927
Hoyek, Pete N.	\$4,008	Fields, Lynn	\$2,927
Borosak, William J. Jr.	\$3,996	Graham, Christopher N., CLU	\$2,927
Burkland, Stephanie	\$3,996	Green, Bruce S.	\$2,927
Malley, Jeffrey K.	\$3,948	Lembcke, Julia	\$2,927
Kraus, Bratone T.	\$3,924	Norgard, Chad M.	\$2,927
Bahlkow, Valerie J.	\$3,924	Snow, Audrey	\$2,927
Graham, Christopher C.	\$3,876	Mankamy, Mary	\$2,867
Bono, Peter F.	\$3,849	Gorin, Julia J.	\$2,848
Forhman, Elaine T.	\$3,849	Aarons, Neill	\$2,844
Lauer, Deborah	\$3,804	Abisognio, Philip J.	\$2,844
Mager, Alexander M.	\$3,764	Bechtold, Edward H. III	\$2,844
Nordstrom, Timothy W.	\$3,708	Burke, April L.	\$2,844
Gilbert, Brian	\$3,684	Gallo, Darren M.	\$2,844
Adler, Jeffrey S.	\$3,659	Gold, Matthew	\$2,844
Delauter, Kenneth R. Jr.	\$3,623	Jennings, Christopher G.	\$2,844
Welsh, Traci A.	\$3,564	Klein, Russell	\$2,844
Biederman, Julie	\$3,528	Malooley, Michele A.	\$2,844
Dell, John N.	\$3,480	Neese, Alan P.	\$2,844
Cochran, Ronnie L.	\$3,444	Puro, Miko M.	\$2,844
Gintel, Jay R.	\$3,444	Quintero, Ana L.	\$2,844
Kleppe, Blake C.	\$3,300	Smith, Erica M.	\$2,844
Alan, Stuart	\$3,276	Zarr, Laurie G.	\$2,844
Gordon, Aaron	\$3,276	Parker, Lisa M.	\$2,759
Jaffe, Joseph A.	\$3,276	Peters, Dave L.	\$2,736
Schoeck, Edward D.	\$3,276	Badessa, Joseph J.	\$2,676
Simon, Julie	\$3,276	Bushko, Heidi	\$2,676
Valovich, Stephen A.	\$3,276	Riddle, David O.	\$2,676
Berger, Paul	\$3,264	Ripoll, Glenn A.	\$2,676
Sweeney, Alexander	\$3,251	Hilgendorf, Sydney M.	\$2,639
Payant, Thomas A.	\$3,228	Bowes, Richard	\$2,592
Simpson, Michael G.	\$3,228	Chard, Dani L.	\$2,567
Preuss, Diane J.	\$3,191	Cafone, Louis	\$2,519
Adelson, Andy G.	\$3,108		